

Form **990**

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2018

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2018 calendar year, or tax year beginning JUL 1, 2018 **and ending** JUN 30, 2019

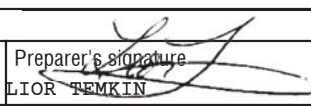
B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization GREATER LOS ANGELES ZOO ASSOCIATION Doing business as GLAZA Number and street (or P.O. box if mail is not delivered to street address) Room/suite 5333 ZOO DRIVE City or town, state or province, country, and ZIP or foreign postal code LOS ANGELES, CA 90027-1498 F Name and address of principal officer: TOM JACOBSON SAME AS C ABOVE	D Employer identification number 95-2369545 E Telephone number (323) 644-6001 G Gross receipts \$ 24,692,364. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () ◀ (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ WWW.LAZOO.ORG		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		L Year of formation: 1963 M State of legal domicile: CA

Part I Summary

1	Briefly describe the organization's mission or most significant activities: <u>SEE SCHEDULE O</u>				
2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.				
3	Number of voting members of the governing body (Part VI, line 1a)	3		31	
4	Number of independent voting members of the governing body (Part VI, line 1b)	4		30	
5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)	5		146	
6	Total number of volunteers (estimate if necessary)	6		750	
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a		57,835.	
7b	Net unrelated business taxable income from Form 990-T, line 38	7b		-141,518.	
8	Contributions and grants (Part VIII, line 1h) <u>SEE SCHEDULE O</u>	Prior Year		Current Year	
9	Program service revenue (Part VIII, line 2g) <u>SEE SCHEDULE O</u>	13,149,467.		14,219,864.	
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	3,188,640.		9,261,279.	
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	514,397.		758,507.	
12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	43,649.		41,093.	
13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	16,896,153.		24,280,743.	
14	Benefits paid to or for members (Part IX, column (A), line 4)	4,934,099.		8,056,931.	
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	0.		0.	
16a	Professional fundraising fees (Part IX, column (A), line 11e)	5,195,135.		5,595,674.	
16b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 1,552,057.	58,819.		59,488.	
17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	4,619,546.		7,184,484.	
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) <u>SEE SCH. O</u>	14,807,599.		20,896,577.	
19	Revenue less expenses. Subtract line 18 from line 12	2,088,554.		3,384,166.	
20	Total assets (Part X, line 16)	Beginning of Current Year		End of Year	
21	Total liabilities (Part X, line 26)	35,608,517.		39,970,980.	
22	Net assets or fund balances. Subtract line 21 from line 20	1,613,552.		1,900,154.	
22		33,994,965.		38,070,826.	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer TOM JACOBSON, PRESIDENT Type or print name and title	Date			
Paid Preparer Use Only	Print/Type preparer's name LIOR TEMKIN	Preparer's signature  LIOR TEMKIN	Date 01/14/20	Check if self-employed <input type="checkbox"/>	PTIN P00748170
	Firm's name ▶ SINGERLEWAK LLP Firm's address ▶ 10960 WILSHIRE BOULEVARD, 7TH FLOOR LOS ANGELES, CA 90024-3783	Firm's EIN ▶ 95-2302617 Phone no. (310) 477-3924			

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: SEE SCHEDULE O FORM 990, PART I, LINE 1 DETAIL

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

4a (Code:) (Expenses \$ 12,768,915. including grants of \$ 6,507,556.) (Revenue \$ 7,880,469.) SEE SCHEDULE O

4b (Code:) (Expenses \$ 3,025,001. including grants of \$ 0.) (Revenue \$ 1,364,068.) SEE SCHEDULE O

4c (Code:) (Expenses \$ 1,549,376. including grants of \$ 1,549,376.) (Revenue \$) SEE SCHEDULE O

4d Other program services (Describe in Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 17,343,292.

Part IV Checklist of Required Schedules

Table with 3 columns: Question ID, Yes, No. Rows include questions 1 through 21 regarding organizational requirements, such as political activities, lobbying, and financial reporting.

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	X	
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No checkboxes. Includes questions 2a through 16 regarding employee reporting, tax returns, unrelated business income, foreign accounts, prohibited transactions, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year (31); 1b Enter the number of voting members included in line 1a, above, who are independent (30); 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? (X); 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? (X); 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? (X); 5 Did the organization become aware during the year of a significant diversion of the organization's assets? (X); 6 Did the organization have members or stockholders? (X); 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? (X); 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? (X); 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? (X); b Each committee with authority to act on behalf of the governing body? (X); 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O (X).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates? (X); 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? (X); 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 (X); 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? (X); 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done (X); 13 Did the organization have a written whistleblower policy? (X); 14 Did the organization have a written document retention and destruction policy? (X); 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official (X); b Other officers or key employees of the organization (X); If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? (X); 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? (X).

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed CA
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. [X] Own website [] Another's website [X] Upon request [X] Other (explain in Schedule O)
19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records THE ORGANIZATION - (323) 644-4766 5333 ZOO DRIVE, LOS ANGELES, CA 90027-1498

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) CATHY ARKLEY TRUSTEE	3.00	X					0.	0.	0.	
(2) JAMES K. BRAY TRUSTEE	3.00	X					0.	0.	0.	
(3) ALEXIS MILLER BUESE TRUSTEE (FROM 01/2019)	3.00	X					0.	0.	0.	
(4) MICHAEL BUSTAMANTE TRUSTEE	3.00	X					0.	0.	0.	
(5) JILLIAN ROMERO CHAVES TRUSTEE (FROM 01/2019)	3.00	X					0.	0.	0.	
(6) TRACY COHEN TRUSTEE (UNTIL 12/2018)	3.00	X					0.	0.	0.	
(7) WENDY DENHAM TRUSTEE (FROM 09/2018)	3.00	X					0.	0.	0.	
(8) ROB ELLIS TRUSTEE (FROM 01/2019)	3.00	X					0.	0.	0.	
(9) PAULETTE HEATH TRUSTEE (UNTIL 06/2019)	3.00	X					0.	0.	0.	
(10) CASSIDY HORN TRUSTEE	3.00	X					0.	0.	0.	
(11) LAURA KAPLANSKY TRUSTEE (FROM 06/2019)	3.00	X					0.	0.	0.	
(12) TYLER K. KELLEY TRUSTEE	3.00	X					0.	0.	0.	
(13) DIANN H. KIM TRUSTEE	3.00	X					0.	0.	0.	
(14) ANTHONY L. KITCHENER TRUSTEE	3.00	X					0.	0.	0.	
(15) RICHARD LICHTENSTEIN TRUSTEE	3.00	X					0.	0.	0.	
(16) ALAN G. LOWY TRUSTEE	3.00	X					0.	0.	0.	
(17) BETTY WHITE LUDDEN TRUSTEE	3.00	X					0.	0.	0.	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) MARC L. SALLUS TRUSTEE	3.00	X						0.	0.	0.
(19) PATRICIA SILVER TRUSTEE	3.00	X						0.	0.	0.
(20) SLASH TRUSTEE	3.00	X						0.	0.	0.
(21) JAY SONBOLIAN TRUSTEE	3.00	X						0.	0.	0.
(22) ERIKA ARONSON STERN TRUSTEE	3.00	X						0.	0.	0.
(23) MADELINE JOYCE TAFT TRUSTEE	3.00	X						0.	0.	0.
(24) FRANCO TERANGO TRUSTEE (FROM 03/2019)	3.00	X						0.	0.	0.
(25) ELLIA THOMPSON TRUSTEE	3.00	X						0.	0.	0.
(26) DANA WALDEN TRUSTEE (UNTIL 07/2018)	3.00	X						0.	0.	0.
1b Sub-total								0.	0.	0.
c Total from continuation sheets to Part VII, Section A								1,742,153.	0.	484,864.
d Total (add lines 1b and 1c)								1,742,153.	0.	484,864.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 10

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
GLOBAL EXPERIENCE SPECIALISTS INC. PO BOX 96174, CHICAGO, IL 60693-6174	EVENT STAGING	1,265,698.
SCHULTZ & WILLIAMS, INC. 1617 JFK BLVD., PHILADELPHIA, PA 19103	MEMBERSHIP DIRECT MAIL	311,533.
BLOOM ADS,, 20720 VENTURA BLVD. SUITE 140, WOODLAND HILLS, CA 91364	ADVERTISING	203,547.
CALIFORNIA PROFESSIONAL ENGINEERING 929 OTTERBEIN AVE. #E, LA PUENTE, CA 91748	ENGINEERING	150,753.
MUSCLE MARKETING 6065 PASEO CARRETA, CARLSBAD, CA 92009	ADVERTISING	112,926.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 14

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A)	(B)	(C)	(D)	
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a						
	b Membership dues	1b	6,229,909.					
	c Fundraising events	1c	917,456.					
	d Related organizations	1d						
	e Government grants (contributions)	1e						
	f All other contributions, gifts, grants, and similar amounts not included above	1f	7,072,499.					
	g Noncash contributions included in lines 1a-1f: \$							
	h Total. Add lines 1a-1f			14,219,864.				
Program Service Revenue	2 a EXHIBITIONS & TICKETED	Business Code	900099	4,579,239.	4,579,239.			
	b CONCESSIONS COMMISSION		900099	3,260,148.	3,260,148.			
	c ADMISSIONS REVENUE		900099	1,364,057.	1,364,057.			
	d SPONSORSHIP REVENUE		900099	57,835.		57,835.		
	e							
	f All other program service revenue							
	g Total. Add lines 2a-2f			9,261,279.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)			651,505.			651,505.	
	4 Income from investment of tax-exempt bond proceeds							
	5 Royalties							
	6 a Gross rents	(i) Real	(ii) Personal					
		b Less: rental expenses						
		c Rental income or (loss)						
		d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other					
		b Less: cost or other basis and sales expenses						
		c Gain or (loss)						
		d Net gain or (loss)			107,002.			107,002.
	8 a Gross income from fundraising events (not including \$ 917,456. of contributions reported on line 1c). See Part IV, line 18	a		231,617.				
		b Less: direct expenses	b	231,617.				
		c Net income or (loss) from fundraising events			0.			
	9 a Gross income from gaming activities. See Part IV, line 19	a						
b Less: direct expenses		b						
c Net income or (loss) from gaming activities								
10 a Gross sales of inventory, less returns and allowances	a							
	b Less: cost of goods sold	b						
	c Net income or (loss) from sales of inventory							
Miscellaneous Revenue			Business Code					
11 a MISCELLANEOUS REVENUE			900099	41,093.	41,093.			
	b							
	c							
	d All other revenue							
e Total. Add lines 11a-11d				41,093.				
12 Total revenue. See instructions				24,280,743.	9,244,537.	57,835.	758,507.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	7,908,471.	7,908,471.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	148,460.	148,460.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	1,669,183.	593,926.	590,148.	485,109.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	3,077,368.	2,074,315.	544,238.	458,815.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	154,318.	106,823.	28,311.	19,184.
9 Other employee benefits	365,319.	221,597.	87,308.	56,414.
10 Payroll taxes	329,486.	202,408.	69,243.	57,835.
11 Fees for services (non-employees):				
a Management				
b Legal	5,676.		5,676.	
c Accounting	59,600.		59,600.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	59,488.			59,488.
f Investment management fees	72,058.		72,058.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	752,147.	617,957.	128,952.	5,238.
12 Advertising and promotion	1,157,643.	1,157,534.		109.
13 Office expenses	402,275.	340,111.	39,617.	22,547.
14 Information technology	200,159.	100,659.	66,654.	32,846.
15 Royalties				
16 Occupancy	44,111.	36,397.	7,714.	
17 Travel	35,720.	29,056.	2,641.	4,023.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...				
19 Conferences, conventions, and meetings	18,012.	7,482.	9,140.	1,390.
20 Interest	11,821.		11,821.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	160,279.	37,716.	122,563.	
23 Insurance	335,580.	280,550.	41,000.	14,030.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a COMMUNITY EVENTS	1,200,792.	1,142,219.	178.	58,395.
b PRINTING & PUBLICATIONS	439,079.	397,058.	537.	41,484.
c MAILING HOUSE & TELEMAR	404,682.	399,899.	0.	4,783.
d BANK FEES	261,050.	225,579.	24,801.	10,670.
e All other expenses	1,623,800.	1,315,075.	89,028.	219,697.
25 Total functional expenses. Add lines 1 through 24e	20,896,577.	17,343,292.	2,001,228.	1,552,057.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				
Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash - non-interest-bearing	972,397.	1	1,556,122.
	2 Savings and temporary cash investments	15,765,347.	2	18,987,226.
	3 Pledges and grants receivable, net	2,452,769.	3	2,136,402.
	4 Accounts receivable, net	1,804,352.	4	1,802,830.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	35,068.	8	56,640.
	9 Prepaid expenses and deferred charges	322,159.	9	557,415.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 1,787,992.		
	b Less: accumulated depreciation	10b 1,420,083.		
	11 Investments - publicly traded securities	13,765,416.	11	14,368,862.
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	137,653.	15	137,574.
16 Total assets. Add lines 1 through 15 (must equal line 34)	35,608,517.	16	39,970,980.	
Liabilities	17 Accounts payable and accrued expenses	1,577,327.	17	1,603,897.
	18 Grants payable		18	
	19 Deferred revenue	36,225.	19	296,257.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	1,613,552.	26	1,900,154.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	22,923,354.	27	24,173,218.
	28 Temporarily restricted net assets	8,840,120.	28	11,661,201.
	29 Permanently restricted net assets	2,231,491.	29	2,236,407.
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	33,994,965.	33	38,070,826.
34 Total liabilities and net assets/fund balances	35,608,517.	34	39,970,980.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	24,280,743.
2	Total expenses (must equal Part IX, column (A), line 25)	2	20,896,577.
3	Revenue less expenses. Subtract line 2 from line 1	3	3,384,166.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	33,994,965.
5	Net unrealized gains (losses) on investments	5	691,695.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	38,070,826.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits _____		

Form **990** (2018)

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge ...						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ...						
9 Net income from unrelated business activities, whether or not the business is regularly carried on ...						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))	14	%
15 Public support percentage from 2017 Schedule A, Part II, line 14	15	%
16a 33 1/3% support test - 2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 33 1/3% support test - 2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	11,732,594.	12,920,917.	16,259,362.	13,149,467.	14,219,864.	68,282,204.
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	3,041,288.	3,394,012.	3,376,917.	3,188,640.	9,261,279.	22,262,136.
3 Gross receipts from activities that are not an unrelated trade or business under section 513	288,128.	305,450.	417,442.	476,065.	231,617.	1,718,702.
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	15,062,010.	16,620,379.	20,053,721.	16,814,172.	23,712,760.	92,263,042.
7a Amounts included on lines 1, 2, and 3 received from disqualified persons	1,262,573.	1,113,631.	1,432,551.	1,507,110.	4,327,392.	9,643,257.
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	1,950,544.	2,312,806.	2,412,449.	2,498,151.	2,442,343.	11,616,293.
c Add lines 7a and 7b	3,213,117.	3,426,437.	3,845,000.	4,005,261.	6,769,735.	21,259,550.
8 Public support. (Subtract line 7c from line 6.)						71,003,492.

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6	15,062,010.	16,620,379.	20,053,721.	16,814,172.	23,712,760.	92,263,042.
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	602,161.	450,840.	432,995.	425,928.	651,505.	2,563,429.
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	602,161.	450,840.	432,995.	425,928.	651,505.	2,563,429.
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)		79,255.	54,785.	43,649.	41,093.	218,782.
13 Total support. (Add lines 9, 10c, 11, and 12.)	15,664,171.	17,150,474.	20,541,501.	17,283,749.	24,405,358.	95,045,253.

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2018 (line 8, column (f), divided by line 13, column (f))	15	74.70 %
16 Public support percentage from 2017 Schedule A, Part III, line 15	16	76.26 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2018 (line 10c, column (f), divided by line 13, column (f))	17	2.70 %
18 Investment income percentage from 2017 Schedule A, Part III, line 17	18	2.78 %

19a 33 1/3% support tests - 2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	Yes	No
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Schedule A (Form 990 or 990-EZ) 2018

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2018 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required- explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2018			
a From 2013			
b From 2014			
c From 2015			
d From 2016			
e From 2017			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2018 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2019. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2014			
b Excess from 2015			
c Excess from 2016			
d Excess from 2017			
e Excess from 2018			

Schedule A (Form 990 or 990-EZ) 2018

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART III, LINE 12, EXPLANATION FOR OTHER INCOME:

MISCELLANEOUS REVENUE

2015 AMOUNT: \$ 79,255.

2016 AMOUNT: \$ 54,785.

2017 AMOUNT: \$ 43,649.

2018 AMOUNT: \$ 41,093.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**
▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization GREATER LOS ANGELES ZOO ASSOCIATION
Employer identification number 95-2369545

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule D (Form 990) 2018

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a Public exhibition
- b Scholarly research
- c Preservation for future generations
- d Loan or exchange programs
- e Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance	1c
d Additions during the year	1d
e Distributions during the year	1e
f Ending balance	1f

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	23,204,632.	22,690,956.	20,711,382.	21,598,427.	21,664,751.
b Contributions		109,531.	117,758.		4,994.
c Net investment earnings, gains, and losses	1,149,007.	972,460.	1,878,464.	-861,531.	837,419.
d Grants or scholarships					
e Other expenditures for facilities and programs	578,040.	568,315.	16,648.	25,514.	908,737.
f Administrative expenses					
g End of year balance	23,775,599.	23,204,632.	22,690,956.	20,711,382.	21,598,427.

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment 83.00 %
- b Permanent endowment .00 %
- c Temporarily restricted endowment 17.00 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations
- (ii) related organizations

	Yes	No
3a(i)		X
3a(ii)		X
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		313,093.	277,563.	35,530.
d Equipment		1,474,899.	1,142,520.	332,379.
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				367,909.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	24,903,616.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	691,775.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	3,236.
e	Add lines 2a through 2d	2e	695,011.
3	Subtract line 2e from line 1	3	24,208,605.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	72,058.
b	Other (Describe in Part XIII.)	4b	80.
c	Add lines 4a and 4b	4c	72,138.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	24,280,743.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	20,827,755.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	3,236.
e	Add lines 2a through 2d	2e	3,236.
3	Subtract line 2e from line 1	3	20,824,519.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	72,058.
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	72,058.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	20,896,577.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

GLAZA MANAGES ENDOWMENT FUNDS TO SUPPORT GLAZA AND ZOO OPERATIONS AND PROGRAMS. THE MAJORITY OF GLAZA'S ENDOWMENT FUNDS ARE UNRESTRICTED REQUESTS WHICH THE BOARD HAS DESIGNATED TO BE TREATED AS ENDOWMENT. A PORTION OF THESE UNRESTRICTED FUNDS ARE USED TO GUARANTEE GLAZA'S LINE OF CREDIT COMMITMENT. GLAZA'S PERMANENTLY RESTRICTED ENDOWMENT FUNDS HAVE BEEN LARGELY GIVEN BY DONORS FOR A SPECIFIC AREA OF SUPPORT: EDUCATIONAL PROGRAMS, THE DOCENT PROGRAM, AND ZOO EXHIBIT IMPROVEMENTS. WITH ALL ENDOWMENT FUNDS, GLAZA HAS ADOPTED A DISTRIBUTION POLICY THAT WHILE ALLOWING FOR CURRENT DISTRIBUTIONS, PLACES AN EMPHASIS ON LONG-TERM GROWTH OF THE ENDOWMENT FUNDS SO THAT THEY CAN PROVIDE INCREASING SUPPORT IN THE FUTURE.

Part XIII Supplemental Information (continued)

PART X, LINE 2:

IN ACCORDANCE WITH FINANCIAL ACCOUNTING STANDARDS BOARD ("FASB")
ACCOUNTING STANDARDS CODIFICATION ("ASC") TOPIC NO. 740, "UNCERTAINTY IN
INCOME TAXES" ("ASC 740"), GLAZA RECOGNIZES THE IMPACT OF TAX POSITIONS IN
THE FINANCIAL STATEMENTS IF THAT POSITION IS MORE LIKELY THAN NOT TO BE
SUSTAINED ON AUDIT, BASED ON THE TECHNICAL MERITS OF THE POSITION. TO
DATE, GLAZA HAS NOT RECORDED ANY UNCERTAIN TAX POSITIONS.

GLAZA RECOGNIZES POTENTIAL ACCRUED INTEREST AND PENALTIES RELATED TO
UNCERTAIN TAX POSITIONS IN INCOME TAX EXPENSE. DURING THE YEAR ENDED JUNE
30, 2019, GLAZA PERFORMED AN EVALUATION OF UNCERTAIN TAX POSITIONS AND DID
NOT NOTE ANY MATTERS THAT WOULD REQUIRE RECOGNITION IN THE FINANCIAL
STATEMENTS OR WHICH MAY HAVE AN EFFECT ON ITS TAX-EXEMPT STATUS.

THE FEDERAL AND STATE OF CALIFORNIA INCOME TAX RETURNS FOR GLAZA STILL
OPEN AND SUBJECT TO IRS OR STATE OF CALIFORNIA EXAMINATION ARE AS FOLLOWS:
FEDERAL (2015-2018) AND STATE (2014-2018).

PART XI, LINE 2D - OTHER ADJUSTMENTS:

INVESTMENT EXPENSES 3,236.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

NET UNREALIZED LOSS ON BENEFICIAL INTEREST IN PERPETUAL
TRUSTS 80.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

INVESTMENT EXPENSES 3,236.

Part XIII Supplemental Information (continued)

PART XII, LINE 4A:

INVESTMENT MGMT, BROKERAGE AND CUSTODIAL FEES	72,058
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Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SUB-SAHARAN AFRICA	GORILLA & EBOLA OUTBREAK ASSIST.	28,900.	CHECK PAYMENT	0.	N/A	CASH GRANT
		NORTH AMERICA	PRONGHORN	20,000.	WIRE TRANSFER	0.	N/A	CASH GRANT
		EAST ASIA AND THE PACIFIC	SAOLA	10,000.	WIRE TRANSFER	0.	N/A	CASH GRANT
		SUB-SAHARAN AFRICA	PRIMATE CARE	10,000.	CHECK PAYMENT	0.	N/A	CASH GRANT
		SOUTH AMERICA	TAPIR CONSERVATION	9,560.	CHECK PAYMENT	0.	N/A	CASH GRANT
		SOUTH AMERICA	CHACOAN PECCARY CONSERVATION	8,000.	CHECK PAYMENT	0.	N/A	CASH GRANT
		CENTRAL AMERICA AND THE CARIBBEAN	JAGUAR CONSERVATION	8,000.	CHECK PAYMENT	0.	N/A	CASH GRANT
		SOUTH AMERICA	RED UAKARI MONKEY CONSERVATION	8,000.	CHECK PAYMENT	0.	N/A	CASH GRANT

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter 15

3 Enter total number of other organizations or entities 0

Part II Continuation of Grants and Other Assistance to Organizations or Entities Outside the United States. (Schedule F (Form 990), Part II, line 1)								
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		SOUTH AMERICA	GIANT OTTER PROJECT	8,000.	WIRE TRANSFER	0.	N/A	CASH GRANT
		SOUTH ASIA	ELEPHANT CONSERVATION	8,000.	WIRE TRANSFER	0.	N/A	CASH GRANT
		SOUTH ASIA	ASIAN ELEPHANT CONSERVATION	8,000.	CHECK PAYMENT	0.	N/A	CASH GRANT
		SUB-SAHARAN AFRICA	PRIMATE, BUSHMEAT	7,000.	CHECK PAYMENT	0.	N/A	CASH GRANT
		SOUTH ASIA	INDIAN GHARIAL	5,000.	WIRE TRANSFER	0.	N/A	CASH GRANT
		SOUTH AMERICA	SPECIES GRANT	5,000.	WIRE TRANSFER	0.	N/A	CASH GRANT
		SUB-SAHARAN AFRICA	BUSHMEAT SURVEY	5,000.	WIRE TRANSFER	0.	N/A	CASH GRANT

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No

- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* Yes No

- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)* Yes No

- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* Yes No

- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* Yes No

- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)* Yes No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 2:

ON BEHALF OF THE ZOO, GLAZA FUNDS CONSERVATION PROJECTS WITHIN THE UNITED STATES AND AROUND THE WORLD. ZOO CURATORS AND OFFICIALS WHO WORK CLOSELY WITH CONSERVATION GROUPS MAKE RECOMMENDATIONS TO SENIOR ZOO STAFF FOR BUDGETING PROPOSED CONSERVATION GRANTS. ZOO CURATORS AND SENIOR STAFF HAVE DECADES OF EXPERIENCE WORKING WITH CONSERVATION GROUPS, AND THE VAST MAJORITY OF ORGANIZATIONS AND THEIR STAFFS HAVE BEEN KNOWN TO ZOO OFFICIALS OVER THE YEARS. BUDGETED ORGANIZATIONS ARE THEN INVITED TO COMPLETE A ZOO/GLAZA GRANT REQUEST FORM WHERE THEY PROVIDE INFORMATION ABOUT THEIR ORGANIZATION, MISSION, AND GOVERNANCE; PRIOR GRANTS FROM THIS PROGRAM; AND THE PROPOSED PROJECT TO BE FUNDED, HOW IT WILL BE ADMINISTERED AND EVALUATED. ZOO AND GLAZA STAFF REVIEW THESE GRANT REQUESTS, AS WELL AS DO ON-LINE AND OTHER RESEARCH TO DETERMINE THE ORGANIZATIONS' ABILITY TO COMPLETE THE PROPOSED PROJECTS. A MAJORITY OF GRANTS ARE TO ORGANIZATIONS WHICH HAVE BEEN PREVIOUSLY FUNDED BY THIS PROGRAM. DURING THE TERMS OF THE GRANTS, ZOO CURATORS MAINTAIN CONTACT WITH THE ORGANIZATIONS AND RECEIVE INTERIM AND FINAL WRITTEN AND ORAL UPDATES ON THE PROGRESS OF THE PROJECTS.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events NONE	(d) Total events (add col. (a) through col. (c))
		BEASTLY BALL (event type)	(event type)	(total number)	
Revenue	1 Gross receipts	1,149,072.			1,149,072.
	2 Less: Contributions	917,456.			917,456.
	3 Gross income (line 1 minus line 2)	231,616.			231,616.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages	46,031.			46,031.
	8 Entertainment	28,003.			28,003.
	9 Other direct expenses	157,582.			157,582.
	10 Direct expense summary. Add lines 4 through 9 in column (d)				231,616.
11 Net income summary. Subtract line 10 from line 3, column (d)				0.	

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	7 Direct expense summary. Add lines 2 through 5 in column (d)				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d)				

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No

b If "Yes," explain: _____

- 11 Does the organization conduct gaming activities with nonmembers? Yes No
- 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? Yes No
- 13 Indicate the percentage of gaming activity conducted in:

a The organization's facility		13a	%
b An outside facility		13b	%
- 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____

c If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

- Director/officer Employee Independent contractor

17 Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:

(I) NAME OF FUNDRAISER: PREMIER PARTNERSHIPS

(I) ADDRESS OF FUNDRAISER: 1148 4TH ST., SANTA MONICA, CA 90403

PART I, LINE 2B, COLUMN (V):

GLAZA'S AGREEMENT WITH PREMIER PARTNERSHIPS ("PREMIER") PROVIDES FOR THE

MONTHLY REIMBURSEMENT OF ALL REASONABLE, DIRECT, OUT-OF-POCKET EXPENSES

(TRAVEL, LODGING, FOOD AND BEVERAGES) INCURRED IN THE FURTHERANCE OF

Part IV Supplemental Information (continued)

PREMIER'S SPONSORSHIP SOLICITATION SERVICES, PROVIDED THAT SUCH EXPENSES

OR ACTIVITIES HAVE BEEN PRE-APPROVED IN WRITING BY GLAZA. DURING THE YEAR

ENDED JUNE 30, 2019, THERE WERE NO AMOUNTS REIMBURSED FOR SUCH EXPENSES.

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

**Open to Public
Inspection**

Name of the organization **GREATER LOS ANGELES ZOO ASSOCIATION** Employer identification number **95-2369545**

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
LOS ANGELES ZOO AND BOTANICAL GARDENS CITY OF LOS ANGELES, DEPT OF THE ZOO - 5333 ZOO DR. - LOS ANGELES, CA 90027	95-6000735	501(C)(3)	2,331,783.	0.	CASH GRANTS	N/A	EVENTS TRANSFER
LOS ANGELES ZOO AND BOTANICAL GARDENS CITY OF LOS ANGELES, DEPT OF THE ZOO - 5333 ZOO DR. - LOS ANGELES, CA 90027	95-6000735	501(C)(3)	1,783,228.	0.	CASH GRANTS	N/A	MEMBERSHIP TRANSFER
LOS ANGELES ZOO AND BOTANICAL GARDENS CITY OF LOS ANGELES, DEPT OF THE ZOO - 5333 ZOO DR. - LOS ANGELES, CA 90027	95-6000735	501(C)(3)	1,179,878.	0.	CASH GRANTS	N/A	CONCESSIONS TRANSFER
LOS ANGELES ZOO AND BOTANICAL GARDENS CITY OF LOS ANGELES, DEPT OF THE ZOO - 5333 ZOO DR. - LOS ANGELES, CA 90027	95-6000735	501(C)(3)	56,838.	0.	CASH GRANTS	N/A	SITE RENTALS TRANSFER
LOS ANGELES ZOO AND BOTANICAL GARDENS CITY OF LOS ANGELES, DEPT OF THE ZOO - 5333 ZOO DR. - LOS ANGELES, CA 90027	95-6000735	501(C)(3)	15,443.	0.	CASH GRANTS	N/A	SPECIAL VENDING TRANSFER

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table **1.**
3 Enter total number of other organizations listed in the line 1 table **0.**

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2018)

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

ON BEHALF OF THE ZOO, GLAZA FUNDS CONSERVATION PROJECTS WITHIN THE UNITED STATES AND AROUND THE WORLD. ZOO CURATORS AND OFFICIALS WHO WORK CLOSELY WITH CONSERVATION GROUPS MAKE RECOMMENDATIONS TO SENIOR ZOO STAFF FOR BUDGETING PROPOSED CONSERVATION GRANTS. ZOO CURATORS AND SENIOR STAFF HAVE DECADES OF EXPERIENCE WORKING WITH CONSERVATION GROUPS, AND THE VAST MAJORITY OF ORGANIZATIONS AND THEIR STAFFS HAVE BEEN KNOWN TO ZOO OFFICIALS OVER THE YEARS. BUDGETED ORGANIZATIONS ARE THEN INVITED TO COMPLETE A ZOO/GLAZA GRANT REQUEST FORM WHERE THEY PROVIDE INFORMATION ABOUT THEIR

Part IV Supplemental Information

ORGANIZATION, MISSION, AND GOVERNANCE; PRIOR GRANTS FROM THIS PROGRAM; AND

THE PROPOSED PROJECT TO BE FUNDED, HOW IT WILL BE ADMINISTERED AND

EVALUATED. ZOO AND GLAZA STAFF REVIEW THESE GRANT REQUESTS, AS WELL AS DO

ON-LINE AND OTHER RESEARCH TO DETERMINE THE ORGANIZATIONS' ABILITY TO

COMPLETE THE PROPOSED PROJECTS. A MAJORITY OF GRANTS ARE TO ORGANIZATIONS

WHICH HAVE BEEN PREVIOUSLY FUNDED BY THIS PROGRAM. DURING THE TERMS OF THE

GRANTS, ZOO CURATORS MAINTAIN CONTACT WITH THE ORGANIZATIONS AND RECEIVE

INTERIM AND FINAL WRITTEN AND ORAL UPDATES ON THE PROGRESS OF THE PROJECTS.

Multiple horizontal lines for supplemental information.

**SCHEDULE J
(Form 990)**

Compensation Information

OMB No. 1545-0047

2018

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

Name of the organization: **GREATER LOS ANGELES ZOO ASSOCIATION**
Employer identification number: **95-2369545**

Part I Questions Regarding Compensation

- 1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.
- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |
- b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain
- 2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?
- 3** Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.
- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |
- 4** During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:
- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.
- Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.**
- 5** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:
- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.
- 6** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:
- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.
- 7** For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III
- 8** Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III
- 9** If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b		
2		
4a		X
4b	X	
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) CONNIE MORGAN PRESIDENT (UNTIL 3/2019)	(i)	357,076.	0.	1,683.	75,558.	43,901.	478,218.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) HUGH MILLER V.P., CFO (UNTIL 6/2019)	(i)	223,440.	7,500.	1,820.	33,810.	38,311.	304,881.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) EUGENIA VASELS-RANDEL V.P., INSTITUTIONAL ADVANCEMENT	(i)	193,864.	7,500.	1,670.	41,850.	45,087.	289,971.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) ALYSHA HILLIARD V.P., MARKETING	(i)	168,129.	7,500.	613.	25,930.	27,071.	229,243.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) DAWN PETERSEN-AMEND GENERAL COUNSEL	(i)	143,587.	20,000.	1,987.	30,056.	38,631.	234,261.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) ROBERT WOOLLEY SENIOR DIRECTOR DEVELOPMENT	(i)	142,880.	0.	360.	4,566.	8,886.	156,692.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 4B:

DURING THE CALENDAR YEAR ENDED DECEMBER 31, 2018, \$17,326 WAS CONTRIBUTED

TO CONNIE MORGAN'S 457(F) PLAN, \$5,536 WAS CONTRIBUTED TO HUGH MILLER'S

457(F) PLAN, AND \$1,309 WAS CONTRIBUTED TO EUGENIA VASELS RANDEL'S 457(F)

PLAN.

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
BRIAN DIAMOND	SEE PART V BELOW	11,998.	SEE PART V		X

Part V Supplemental Information.

Provide additional information for responses to questions on Schedule L (see instructions).

SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS:

(A) NAME OF PERSON: BRIAN DIAMOND

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

SEE PART V BELOW - TRUSTEE IS PRESIDENT OF DIAMOND LANDSCAPING, INC.

(C) AMOUNT OF TRANSACTION \$ 11,998.

(D) DESCRIPTION OF TRANSACTION: SEE PART V - TRUSTEE BRIAN DIAMOND OWNS

AND MANAGES DIAMOND LANDSCAPING, INC. DURING THE 2018-2019 FISCAL YEAR,

DIAMOND LANDSCAPING IMPROVED AN AREA THAT WAS USED TO HOLD PRIVATE

EVENTS.

(E) SHARING OF ORGANIZATION REVENUES? = NO

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Open to Public
Inspection

Name of the organization

GREATER LOS ANGELES ZOO ASSOCIATION

Employer identification number

95-2369545

FORM 990, PART I, LINE 1:

THE GREATER LOS ANGELES ZOO ASSOCIATION ("GLAZA"), THE OFFICIAL SUPPORT ORGANIZATION OF THE LOS ANGELES ZOO AND BOTANICAL GARDENS ("ZOO"), IS A NOT-FOR-PROFIT CORPORATION ORGANIZED FOR THE PURPOSE OF ESTABLISHING, DEVELOPING, BEAUTIFYING, AND IMPROVING THE ZOO. THE ZOO IS OWNED AND OPERATED BY THE CITY OF LOS ANGELES ("CITY"), DEPARTMENT OF THE ZOO. TO FULFILL ITS MISSION, GLAZA CONDUCTS A FUNDRAISING PROGRAM THAT RAISES FUNDS FOR OPERATIONAL, PROGRAMMATIC AND CAPITAL NEEDS AND PROJECTS; DIRECTS AND OPERATES THE ZOO'S MEMBERSHIP PROGRAMS FOR OVER 52,000 HOUSEHOLDS; MANAGES MARKETING, STRATEGIC BRANDING, AND PUBLIC RELATIONS FOR THE ZOO; CONDUCTS A SITE RENTALS PROGRAM; PLANS AND EXECUTES SPECIAL EVENTS AND TRAVEL PROGRAMS; CREATES AND DISTRIBUTES PUBLICATIONS; MANAGES ITS WEBSITE; RECRUITS AND TRAINS APPROXIMATELY 750 DOCENTS AND VOLUNTEERS; AND OVERSEES CERTAIN VISITOR AMENITIES INCLUDING FOOD AND RETAIL CONCESSIONS.

OPERATING AGREEMENT:

THE CITY ENTERED INTO AN OPERATING AGREEMENT WITH GLAZA FOR THE PURPOSES OF OBTAINING ASSISTANCE IN ESTABLISHING, DEVELOPING, BEAUTIFYING, AND IMPROVING THE ZOO. THE CURRENT OPERATING AGREEMENT WAS EXECUTED ON SEPTEMBER 29, 1997 AND EXPIRES SEPTEMBER 29, 2022. UNDER SECTION III OF THIS AGREEMENT, THE ZOO AND GLAZA ESTABLISH SEVERAL MEMORANDUM OF UNDERSTANDING ("MOUS") TO IDENTIFY SPECIFIC PROGRAMS AND FINANCIAL OBLIGATIONS.

Name of the organization GREATER LOS ANGELES ZOO ASSOCIATION	Employer identification number 95-2369545
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CONCESSION AGREEMENT:

THE CONCESSION AGREEMENT GRANTS GLAZA THE EXCLUSIVE RIGHT TO OPERATE AND MAINTAIN ALL APPROVED CONCESSIONS ON ZOO PREMISES. THE FIFTH AMENDMENT TO THE OPERATING AGREEMENT EXTENDS THE TERM OF THE CONCESSION AGREEMENT TO AUGUST 16, 2019.

IN MAY 2019, GLAZA AND THE CITY EXECUTED THE 6TH AMENDMENT TO THE OPERATING AGREEMENT, EFFECTIVE JULY 1, 2019. THIS AMENDMENT TERMINATES AND REPLACES THE CONCESSION AGREEMENT, AND FUTURE CONCESSION MOUS, WHICH NOW BECOME PART OF THE OPERATING AGREEMENT AND EXPIRE CONCURRENTLY. THIS NEW AMENDMENT GRANTS GLAZA THE RIGHT TO ENTER INTO A CONCESSION SERVICES AGREEMENT WITH A CONCESSIONAIRE FOR A TEN-YEAR PERIOD, WITH A FIVE-YEAR OPTION TO EXTEND.

GLAZA IS WORKING IN GOOD FAITH WITH A NEW CONCESSIONAIRE, SERVICE SYSTEMS ASSOCIATES, INC. (SSA) TO FINALIZE AN AGREEMENT TO BECOME EFFECTIVE AUGUST 29, 2019. PER THE CONCESSION AGREEMENT AND CONCESSION SERVICES AGREEMENT, GLAZA PAYS THE ZOO 10% OF GROSS COMMISSIONABLE REVENUE GENERATED BY THE CONCESSIONAIRE. THE NET REMAINDER OF COMMISSIONS IS MADE AVAILABLE FOR THE ZOO'S DISCRETIONARY EXPENDITURE.

MEMBERSHIP MEMORANDUM OF UNDERSTANDING (MOU):

UNDER THIS MOU, GLAZA MANAGES THE ZOO'S MEMBERSHIP PROGRAM. FEES COLLECTED FROM MEMBERS ARE USED TO FUND DEPARTMENT EXPENSES, AS WELL AS SUPPORT EXPENSES FOR VOLUNTEER AND DOCENT PROGRAMS, PUBLICATIONS, AND WEBSITE MANAGEMENT. THE CURRENT MOU EXPIRED JUNE 30, 2018. THE CITY AND GLAZA ARE CURRENTLY IN THE PROCESS OF NEGOTIATING THE TERMS OF A NEW MOU TO BE EFFECTIVE RETROACTIVE TO JULY 1, 2018. THE CITY AND GLAZA

Name of the organization GREATER LOS ANGELES ZOO ASSOCIATION	Employer identification number 95-2369545
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WILL CONTINUE TO OPERATE UNDER THE TERMS OF THE EXPIRED MOU UNTIL THE NEW MOU IS EXECUTED. PER SECTION VII OF THE OPERATING AGREEMENT, GLAZA REMITS TO THE ZOO 25% OF MEMBERSHIP FEES RECEIVED, PLUS THE NET SURPLUS (IF ANY) AFTER DEPARTMENT EXPENSES ARE PAID.

MARKETING & PUBLIC RELATIONS, AND SITE RENTALS & CATERED EVENTS MOU:
THIS MOU SPECIFIES GLAZA WILL PROVIDE MARKETING, PUBLIC RELATIONS, AND STRATEGIC BRANDING SERVICES FOR THE ZOO. IT ALSO STIPULATES GLAZA WILL OVERSEE SITE RENTALS FOR PRIVATE EVENTS AND EXECUTION OF NIGHT-TIME TICKETED EVENTS TO GENERATE ADDITIONAL REVENUE. THE CURRENT MOU EXPIRED JUNE 30, 2018. THE CITY AND GLAZA ARE CURRENTLY IN THE PROCESS OF NEGOTIATING THE TERMS OF A NEW MOU TO BE EFFECTIVE RETROACTIVE TO JULY 1, 2018. THE CITY AND GLAZA WILL CONTINUE TO OPERATE UNDER THE TERMS OF THE EXPIRED MOU UNTIL THE NEW MOU IS EXECUTED. UNDER TERMS OF THE MARKETING MOU, GLAZA MAY RECEIVE A REBATE OF ADMISSIONS REVENUE AND NIGHT-TIME TICKETED EVENT PROCEEDS IF FISCAL YEAR ADMISSIONS TARGETS ARE ACHIEVED BY THE ZOO. FURTHER, PER THE MARKETING MOU, 10% OF SITE RENTAL FEES, AND ALL PROCEEDS FROM TICKETED EVENTS, ARE PAID TO THE ZOO.

FINANCIAL ASSISTANCE, SPECIAL EVENTS, AND COMMUNITY AFFAIRS MOU:
UNDER THIS MOU, TERMS ARE ESTABLISHED FOR RAISING UNRESTRICTED, RESTRICTED, AND ENDOWMENT FUNDS. IT ALSO ESTABLISHED PARAMETERS FOR FUNDING A SPECIAL EVENTS DEPARTMENT AND FOR FUNDING CONSERVATION DONATIONS MADE AT THE ZOO'S DISCRETION. THE CURRENT MOU EXPIRED JUNE 30, 2018. THE CITY AND GLAZA ARE CURRENTLY IN THE PROCESS OF NEGOTIATING THE TERMS OF A NEW MOU TO BE EFFECTIVE RETROACTIVE TO JULY 1, 2018. THE CITY AND GLAZA WILL CONTINUE TO OPERATE UNDER THE TERMS OF THE EXPIRED MOU UNTIL THE NEW MOU IS EXECUTED.

Name of the organization GREATER LOS ANGELES ZOO ASSOCIATION	Employer identification number 95-2369545
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FUNDRAISING FOCUS:

THIS YEAR, GLAZA FOCUSED ON FUNDRAISING FOR IMPROVEMENTS TO THE ZOO INCLUDING THE ANGLEA COLLIER GARDENS, A PARAKEET FEEDING AVIARY, THE MICHAEL DEE LIBRARY, AND PROGRAMMING INCLUDING THE SPECIES CONSERVATION ACTION NETWORK. ADDITIONALLY, THESE CAPITAL PROJECTS, EDUCATION AND CONSERVATION PROGRAMS WERE FUNDRAISING PRIORITIES:

- LA ZOO LIGHTS
- CONDOR VIDEO EQUIPMENT UPGRADE AND FIRE SUPPRESSION SYSTEM
- KOALA BROWSE
- SOAR PROGRAM
- MEDICAL EQUIPMENT FOR THE GOTTLIEB ANIMAL HEALTH AND CONSERVATION CENTER FOR THE HEALTH AND WELL-BEING OF THE ZOO'S RESIDENT ANIMALS
- STAFFING AND SUPPLIES FOR MURIEL'S RANCH CONTACT AREA IN THE WINNICK FAMILY CHILDREN'S ZOO
- ZOO PALS AND ZOO CAMP EDUCATION SCHOLARSHIPS
- LAIR
- CONSERVATION FIELD STUDY PROGRAMS
- ANIMAL CONSERVATION FUND AND ANIMAL ACQUISITION FUND
- VOLUNTEER PROGRAM

FORM 990, PART I, LINE 8 & 9:

THE INCREASE IN CONTRIBUTIONS AND PROGRAM REVENUE FROM FISCAL YEAR END 06/30/18 TO FISCAL YEAR END 06/30/19 IS ATTRIBUTABLE TO THE CHANGE IN THE REPORTING OF REVENUE AND EXPENSES FOR THE NIGHT-TIME EVENTS. DURING FISCAL YEAR 18/19, THE ORGANIZATION SPLIT UP THE NIGHT-TIME EVENT REVENUE AND EXPENSES INSTEAD OF NETTING THEM TOGETHER AND REPORTING IT ALL UNDER REVENUE, WHICH IS HOW IT WAS DONE IN THE PAST. IN ADDITION, ANOTHER FACTOR IN THE CHANGE IN CONTRIBUTIONS AND PROGRAM REVENUE WAS

Name of the organization GREATER LOS ANGELES ZOO ASSOCIATION	Employer identification number 95-2369545
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DUE TO THE MOVEMENT OF ADMISSIONS REVENUE SHARE FROM CONTRIBUTIONS INTO PROGRAM REVENUE.

FORM 990, PART I, LINE 17:

THE INCREASE IN EXPENSES FROM FISCAL YEAR END 06/30/18 TO FISCAL YEAR END 06/30/19 IS ATTRIBUTABLE TO THE CHANGE IN THE REPORTING OF REVENUE AND EXPENSES FOR THE NIGHT-TIME EVENTS. DURING FISCAL YEAR 18/19, THE ORGANIZATION SPLIT UP THE NIGHT-TIME EVENT REVENUE AND EXPENSES INSTEAD OF NETTING THEM TOGETHER AND REPORTING IT ALL UNDER REVENUE, WHICH IS HOW IT WAS DONE IN THE PAST. THE EXPENSES ARE NOW SEPARATELY REPORTED ON THE FUNCTIONAL EXPENSES.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

MEMBERSHIP, VISITOR AMENITIES, PUBLICATIONS, WEBSITE, DOCENTS AND VOLUNTEERS, AS WELL AS MEMBERSHIP AND CONCESSIONS TRANSFERS TO THE LOS ANGELES ZOO.

GLAZA DIRECTS AND OPERATES THE ZOO'S MEMBERSHIP PROGRAMS FOR OVER 52,000 HOUSEHOLDS. IN ACCORDANCE WITH THE OPERATING AGREEMENT, GLAZA REMITS 25% OF MEMBERSHIP FEES RECEIVED TO THE ZOO.

GLAZA OVERSEES VISITOR AMENITIES, INCLUDING FOOD AND RETAIL CONCESSIONS, AND SITE RENTALS. IN ACCORDANCE WITH THE CONCESSION AGREEMENT BETWEEN GLAZA AND THE ZOO, GLAZA TRANSFERS A PORTION OF CONCESSIONS COMMISSIONS TO THE ZOO.

PUBLICATIONS AND WEBSITE MANAGEMENT:

THE PUBLICATIONS DIVISION MANAGES THE ZOO'S WEBSITE AND CREATES AND

Name of the organization GREATER LOS ANGELES ZOO ASSOCIATION	Employer identification number 95-2369545
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DISTRIBUTES THE FOLLOWING PUBLICATIONS:

- ZOO VIEW, THE AWARD-WINNING MAGAZINE FOR GLAZA MEMBERS, WHICH IS PUBLISHED QUARTERLY.

- ZOOSCAPE, THE AWARD-WINNING NEWSLETTER, WHICH IS PUBLISHED 6 TIMES PER YEAR AND WHICH FEATURES MONTHLY ZOO EVENTS AND NEWS.

- GNUS, THE BI-WEEKLY NEWSLETTER FOR ZOO STAFF AND VOLUNTEERS.

VOLUNTEER AND DOCENT PROGRAMS:

THERE ARE CURRENTLY 750 ACTIVE GLAZA VOLUNTEERS. EACH YEAR, GLAZA RECRUITS AND TRAINS APPROXIMATELY 275 NEW VOLUNTEERS (DOCENTS, GENERAL, STUDENT, COMMUNITY SERVICE VOLUNTEERS, AND INTERNS) TO ASSIST ZOO STAFF AND VISITORS DURING PUBLIC HOURS WITH TOURS, SPECIAL EVENTS, BEHIND THE SCENES WITH HABITAT AND ANIMAL DIET SUPPORT, SERVE AS ON-GROUNDS AMBASSADORS, AND ASSISTS WITH OFF-GROUNDS VISITS THROUGHOUT THE YEAR.

DURING THE YEAR ENDED JUNE 30, 2019, GLAZA VOLUNTEERS LOGGED MORE THAN 65,000 HOURS OF SERVICE HELPING WITH 91 ASSIGNMENTS BOTH ON AND OFF GROUNDS. VOLUNTEERS PLAYED A VITAL ROLE IN FULFILLING THE ZOO'S MISSION

OF "NURTURING WILDLIFE AND ENRICHING THE HUMAN EXPERIENCE,"

CONTRIBUTING THEIR TIME AND TALENTS TO NEARLY EVERY ZOO VENUE,

INCLUDING:

DOCENT-LED TOURS: 285 DOCENTS LOGGED NEARLY 9,500 HOURS TOURING ALMOST 12,000 STUDENTS (K-12) FROM OVER 170 SCHOOLS, 570 MEMBERS, 1,841 COLLEGE STUDENTS, AND 1,195 VIP MEMBERS.

DAILY ASSIGNMENTS INCLUDE THE FOLLOWING:

- "ANIMALS & YOU" OFFERS UP-CLOSE ANIMAL ENCOUNTERS TO MORE THAN 117,000

Name of the organization GREATER LOS ANGELES ZOO ASSOCIATION	Employer identification number 95-2369545
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VISITOR ENCOUNTERS. 24 ANIAMLs AND YOU DOCENTS GAVE 2,379 HOURS.

- FOOD PREP ASSIGNMENTS: 15 ASSIGNMENTS, WITH 89 VOLUNTEERS, GAVE 9,771

HOURS

- ENRICHMENT: 38 VOLUNTEERS GAVE 2,470 HOURS

- RESEARCH: 44 VOLUNTEERS GAVE 1,496 HOURS

- AMBASSADORS: 59 VOLUNTEERS HELPED WITH THE BIRD SHOW, MURIEL'S RANCH,

AT EXHIBITS AS INTERPRETORS, AND EDUCATION STATION ACTIVITES, GIVING

OVER 13,214 HOURS, WITH OVER 4,000 INTERACTIONS

PERIODIC ASSIGNMENTS INCLUDE THE FOLLOWING:

- ZOO WORLD PATCH PROGRAM: 7 DOCENTS GAVE OVER 200 HOURS AT 9

PRESENTATIONS, WITH 280 SCOUTS, WHO EARNED PATCHES THROUGH DAY-LONG

EXPLORATIONS OF THE ZOO AND ITS PLANT AND ANIMAL COLLECTIONS.

- EVENTS: 32 EVENTS, AVERAGING 5 EVENTS PER MONTH, WITH OVER 5,300

HOURS.

OUTREACH (CLASSROOM SAFARI, SPEAKERS BUREAU, SPECIAL NEEDS OUTREACH,

AND COMMUNITY FAIRS) INCLUDED:

- CLASSROOMS AND FAIRS: 10 DOCENTS GAVE 600 HOURS, VISITING 38

FACILITIES, WITH 8,692 INTERACTIONS, AND TRAVELING 965 MILES.

- SPECIAL NEEDS OUTREACH: 20 DOCENTS GAVE 1,025 HOURS, VISITING 143

FACILITIES WITH 4,202 ATTENDEES, AND TRAVELING 2,097 MILES.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

MARKETING, STRATEGIC BRANDING, AND PUBLIC RELATIONS, AS WELL AS SPECIAL

EVENTS, COMMUNITY EVENTS AND TRAVEL PROGRAMS.

Name of the organization GREATER LOS ANGELES ZOO ASSOCIATION	Employer identification number 95-2369545
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ON JULY 1, 2013, GLAZA ASSUMED RESPONSIBILITY FOR MARKETING, STRATEGIC
BRANDING, AND PUBLIC RELATIONS FOR THE ZOO. GLAZA'S AIM IS TO RAISE
ATTENDANCE BY MAKING A STRATEGIC LONG-TERM INVESTMENT IN MARKETING AND
ADVERTISING THAT WILL INCREASE THE ZOO'S VISIBILITY WITH LOCAL
RESIDENTS AND TOURISTS. GLAZA ALSO PRODUCES AND PROMOTES SPECIAL
EVENTS, COMMUNITY EVENTS, AND TRAVEL PROGRAMS DESIGNED TO ENHANCE
ZOOGOERS' ENJOYMENT, ATTRACT NEW VISITORS, RAISE MONEY FOR ZOO
PROGRAMS, AND PROVIDE OPPORTUNITIES FOR EDUCATION AND ENTERTAINMENT.

ACTIVITIES DURING THE YEAR ENDED JUNE 30, 2019 INCLUDED:

- ROARING NIGHTS, A SERIES OF THEMED SUMMER CONCERTS.
- BREW AT THE L.A. ZOO, AN ADULTS-ONLY EVENT FEATURING MORE THAN 40
LOCAL CRAFT AND MICROBREWERIES, LIVE MUSIC, DANCING, AND PUB-STYLE
FOOD.
- WORLD ELEPHANT DAY, HELD IN AUGUST, TO BRING ATTENTION TO THE CARE
AND WELFARE OF ASIAN ELEPHANTS AT THE ZOO AND THE THREATS FACING
ELEPHANTS IN THE WILD.
- BOO AT THE L.A. ZOO, FROM OCTOBER 1- 31, CELEBRATING THE SPIRIT OF
HALLOWEEN WITH ENTERTAINMENT ANIMAL ENRICHMENT AND TRICK-OR-TREATING.
- ZOO LIGHTS, AN EVENING EVENT FEATURING HOLIDAY THEMED LIGHT DISPLAYS
AND LASER SHOWS, NIGHTLY FROM NOVEMBER 15 TO JANUARY 6, AND DREW OVER
238,000 GUESTS.
- REINDEER ROMP - LIVE REINDEER EXHIBIT, ENTERTAINMENT AND ANIMAL
ENRICHMENT FROM NOVEMBER 15 TO JANUARY 6.
- SUSTAINABLE WINE + DINNER SERIES, EXPLORING SUSTAINABLE PRACTICES IN
THE WINE INDUSTRY AND THE CONNECTION TO WILDLIFE
- WILD FOR THE PLANET, A MONTH-LONG EVENT PROMOTING ENVIRONMENTAL

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- BIG BUNNY'S SPRING FLING, AN EASTER-THEMED DAYTIME EVENT

- STAFFING FOR A FULL PROGRAM OF SPECIAL EVENTS FOR MEMBERS AND

VISITORS, AND STAFF SUPPORT FOR MARKETING AND COMMUNITY EVENTS.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

DIRECT SUPPORT OF THE ZOO INCLUDING TRANSFERS FOR CAPITAL IMPROVEMENTS,

ZOO OPERATIONS, SPECIAL PROJECTS, CONSERVATION AND EDUCATION PROGRAMS.

DURING THE YEAR ENDING JUNE 30, 2019, GLAZA SUPPORTED THE ZOO IN A

BREADTH OF PROJECTS AND PROGRAMS INCLUDING:

- FUNDING FOR CRITICAL SPECIES CONSERVATION PROGRAMS AT THE ZOO AND

AROUND THE GLOBE INCLUDING CONSERVATION GRANTS FOR GORILLA

REHABILITATION, GIANT OTTERS, KING COBRAS, ASIAN ELEPHANTS, JAGUARS,

TURTLES, HARPY EAGLES, VULTURES, AND VARIOUS EDUCATION PROGRAMS. 32

GRANTS WERE FUNDED IN THE FISCAL YEAR ENDED JUNE 30, 2019.

- BEHAVIORAL ENRICHMENT AND RESEARCH PROGRAMS TO ENHANCE THE WELL-BEING

OF THE ZOO'S ANIMAL COLLECTION AND TO SUPPORT THE ANIMAL CARE STAFF.

- ANIMAL ACQUISITIONS FOR THE ZOO'S COLLECTION INCLUDING PYGMY FALCONS,

BADGER, BALI MYNAH, CHINESE GIANT SALAMANDER, DESERT HORNED VIPER,

GREEN ARACARI, MANED WOLF, SOUTHERN TAMANDUA, AND SPEKE'S GAZELLE.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS PREPARED BY GLAZA'S STAFF, REVIEWED BY GLAZA'S INDEPENDENT

ACCOUNTING FIRM, AND PRESENTED TO THE AUDIT COMMITTEE FOR REVIEW. AFTER THE

AUDIT COMMITTEE REVIEW, THE COMMITTEE PRESENTS THE FORM 990 TO THE FULL

BOARD OF TRUSTEES WITH A RECOMMENDATION FOR ACCEPTANCE. THE FORM 990 IS

THEN REVIEWED AND ACCEPTED BY THE BOARD OF TRUSTEES, PRIOR TO ELECTRONIC

FILING WITH THE INTERNAL REVENUE SERVICE.

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FORM 990, PART VI, SECTION B, LINE 12C:

GLAZA REGULARLY MONITORS AND ENFORCES COMPLIANCE WITH ITS CONFLICT OF INTEREST POLICY BY ANNUALLY DISTRIBUTING A WRITTEN CONFLICT OF INTEREST POLICY, AS WELL AS A LIST OF BUSINESSES WITH WHICH GLAZA HAD SIGNIFICANT RELATIONSHIPS DURING THE PRIOR YEAR, AND A CONFLICT OF INTEREST DISCLOSURE STATEMENT THAT MUST BE COMPLETED. CONFLICTS OF INTEREST DISCLOSURE IS REQUIRED FROM THE ENTIRE GOVERNING BODY AND SENIOR STAFF WHO CAN INFLUENCE THE ACTIONS OF GLAZA, MAKE COMMITMENTS ON GLAZA'S BEHALF, AND/OR HAVE ACCESS TO CONFIDENTIAL INFORMATION CONCERNING GLAZA AND ITS CONSTITUENCIES.

FORM 990, PART VI, SECTION B, LINE 15:

IN COMPLIANCE WITH THE INTERNAL REVENUE CODE (IRC SEC. 4958) AND THE CALIFORNIA NONPROFIT INTEGRITY ACT (S.B. 1262), GLAZA'S HUMAN RESOURCES COMMITTEE ANNUALLY REVIEWS AND APPROVES THE COMPENSATION OF THE PRESIDENT, VICE PRESIDENTS, AND CHIEF FINANCIAL OFFICER. THE HUMAN RESOURCES COMMITTEE REVIEWS COMPARABILITY DATA, COMPENSATION HISTORY, AND PERFORMANCE EVALUATIONS FOR THESE EXECUTIVES AND DOCUMENTS ITS WORK. THE COMMITTEE DELIBERATES AND PRESENTS ITS RECOMMENDATIONS TO THE FULL BOARD OF TRUSTEES FOR APPROVAL.

FORM 990, PART VI, SECTION C, LINE 18:

GLAZA'S ANNUAL INFORMATION RETURN CAN BE FOUND ON ITS OWN WEBSITE AND THIRD PARTY WEBSITES SUCH AS CHARITY NAVIGATOR AND GUIDESTAR.

FORM 990, PART VI, SECTION C, LINE 19:

GLAZA MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, ANNUAL AUDITED FINANCIAL STATEMENTS, AND ANNUAL INFORMATION RETURNS AVAILABLE TO THE PUBLIC UPON REQUEST.